

HOLT ABOGADOS

HEREDIA, LEDE PIZZURNO + TERREL

About us

HOLT Abogados, based in the city of Buenos Aires, Argentina, is a versatile boutique law firm that offers a personalized top-flight legal service in commercial transactions, with strong emphasis on regulatory matters. Since founded in 2008, HOLT Abogados is, undoubtedly, one of the leading Argentinean law firms in the fields of natural resources and project finance.

Our Expertise

Our team has broad experience in advising individuals and companies of different economic sectors and industries, in the most challenging and sophisticated transactions, and under a diversity of economic and political backgrounds, having expertise in:

Natural Resources, Energy and Renewables: We represent local and foreign companies and financial institutions, in matters of natural resources, energy and renewables, with special focus on mining projects. We have broad experience in issues such as acquisition and maintenance of mining rights, relationship with governmental authorities, PPP structures, industrial promotion regimes and opinions for foreign stock exchanges.

Environmental and Sustainable Development: We advise local and foreign companies and financial institutions in connection with the compliance with environmental regulations, the design of management plans and monitoring programs for international lenders and agencies, determination of environmental liabilities, interpretations and implementation of international standards and rules ("soft law"), environmental permissions and certificates, public hearings, stakeholders action plans, environmental litigation, etc.

Project Finance: We are highly specialized in the financing of regulated activities and projects related, mainly, to the mining, energetic and real estate sectors, including major public and private infrastructure projects. We had a leading role in the financing of large scale mining and forestry projects developed in Argentina.

Foreign Investments, Mergers and Acquisitions, and Corporate Law: We have large experience in foreign investments and M&As in and all kind of agreements, including: due diligences for acquisition or financing transactions; direct investment agreements; share and asset purchase agreements; option agreements; private equity and merger control; joint ventures, and joint operating agreements; etc. We also assist private and public clients in connection with both, national and cross-border transactions; and deal with all day-to-day corporate matters.

Banking and Finance: We render legal advice in banking and finance, furnishing services to financial entities and national and foreign banks and companies on corporate, individual and private banking issues. We have developed the most important and complex irregular and non-performing loan portfolios assignment transactions in Argentina.

Administrative Law and Economic Regulation: We have vast experience advising local and foreign companies and institutions acting in highly regulated industries in all kind of matters and administrative proceedings before regulatory entities and the National, Provincial and Municipal governmental administrations. We provide legal advice regarding administrative concessions, licenses, permits, authorizations and/or approvals.

Real Estate: We advise our clients in the purchase, sale and development of residential, industrial and commercial real estate properties, lease and construction agreements, investments structure and finance, guaranty trusts and their management, including zoning, planning and permitting issues –eg. security and border zones proceedings-.

Tax and Foreign Exchange Regulations: We provide our clients with a comprehensive tax law advisory service. We also have vast experience advising in FX regulations issues.

"It is one of the best firms for cross-border mining work and a top choice for foreign clients investing in the country"

(Chambers & Partners Latin America 2012)

"HOLT combines market-leading mining and project finance knowledge when representing major mining and exploration companies..."

(The Legal 500 Latin America 2012)

"There is no down side to being this firm's client... the work is always of a high and impressive standard."

(Chambers & Partners Latin America 2012)

"The compact team punches well above its weight and represents a significant number of large international clients."

(Chambers & Partners Latin America 2013)

Our Team

HOLT Abogados has a top tier team of specialized lawyers that combines expertise, experience, creativity and dynamism. While working under international professional and ethical standards, we offer our clients a tailored advice, with a pragmatic and practical approach.

Florencia Heredia

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Her professional practice is essentially focused on general practice and on natural resources and environmental law. She is member of various natural resources and environmental law entities. She provides legal advice to the majority of the companies in this field and in the financing of projects, having advised the lenders in all mining projects in Argentina: Bajo de la Alumbrera, Cerro Vanguardia, Veladero and Pirquitas. She has been appointed Trustee of the Rocky Mountain Mineral Law Foundation and is currently serving as Secretary of the RMMLF's Board. She is Senior Vice-Chair of the International Bar Association's Mining Committee and has been Officer of LARF. She is founding partner of AMLA, member of IMPS and Chair of the Environmental Committee of the City of Buenos Aires Bar Association. She is adjunct professor of the Natural Resources Law Program at Denver University. She has been awarded repeatedly as leading lawyer in the fields of mining and project finance by Chambers & Partners, Who's Who and Latin Lawyer. Furthermore, the International Who's Who of Mining Lawyers (2010-2013), ranked Ms. Heredia as one of the world's "most highly regarded" mining lawyers and awarded her as "Mining Lawyer of the Year" (2013).

María Paula Terrel

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She specializes in corporate, banking and finance law. She has advised local and foreign financial institutions on corporate, individual and private banking issues. She has been involved in different financing, re-financing and restructuring transactions (judicial and out-of court), and in the most important non-performing credit assignment operations in the Argentinean market. She also had an important role in M&A transactions and international financing of natural resources exploitation projects in Argentina such as Veladero. She has been recognized by Chambers & Partners Latin America (2013) as "promising young partner with broad experience of project finance".

María Laura Lede Pizzurno

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The focus of her practice is economic administrative law. She has broad experience in all kind of regulatory issues and administrative proceedings. Her experience encompasses public tender proceedings, negotiation of complex administrative agreements, urban planning and zoning issues, public financing, concessions, permits and licenses. She provides expert advice in regulated industries, including electricity, mining, oil & gas, food & drugs, telecommunications & broadcasting, drinkable water and sewage services, airports, transportation, education, fisheries and gambling. She took part in the financing structure of mining projects, including the Veladero project and several private and public infrastructure projects. She participates in M&As transactions by ensuring the compliance with regulatory and environmental legal frameworks. She has also been in charge of complex judicial cases before the Argentinean Supreme Court.

Matías Olcese

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He specializes in corporate, finance and capital markets, with special focus on the natural resources and energy sectors. His practice is focused in financing, foreign investments, exchange regulations and M&As of the mining and energy industries. He has broad experience in exploration agreements, joint operating agreements, joint venture agreements, option agreements, services agreements, confidentiality agreements, share and asset purchase agreements and other related industry agreements. He has intervened in the structuring of financial trusts, direct investment funds, local and international debt notes, syndicated loans, leasing, etc.

TOP RANKED



LEADING FIRM

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